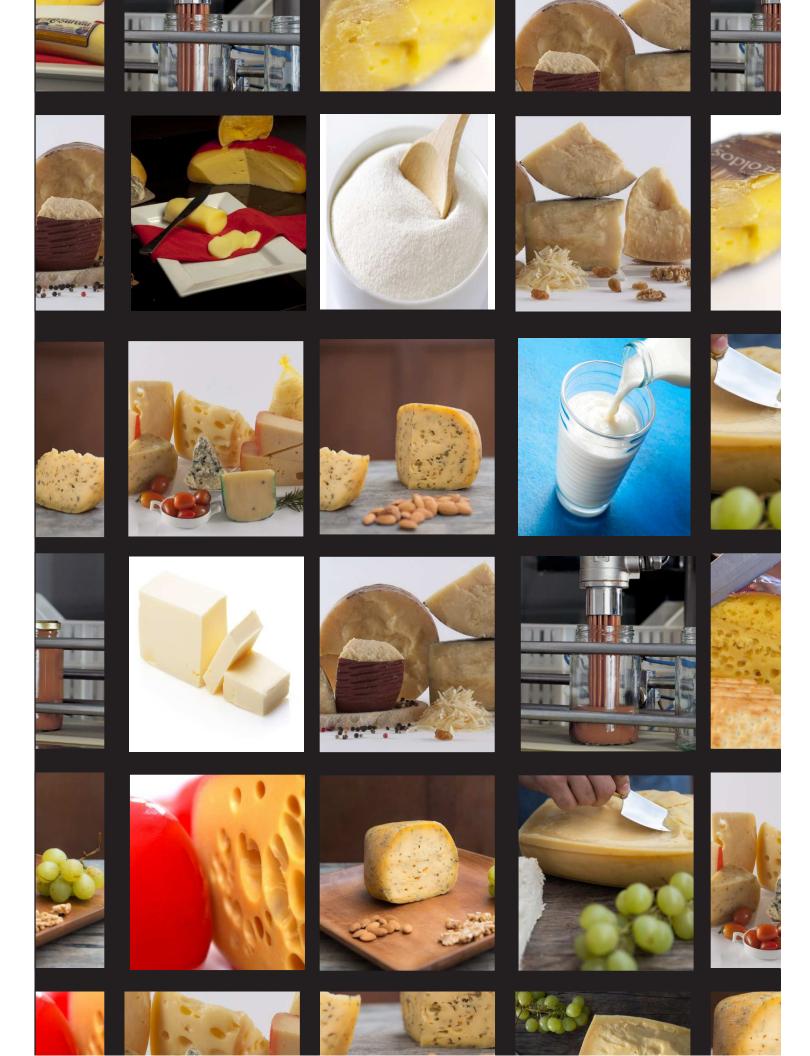


# ARGENTINE DAIRY PRODUCTS EXPORT CATALOGUE





# **HIGH QUALITY DAIRY PRODUCTS**

# High biological value

The excellence of our dairy products begins in the farms. Argentina has 10,000 milk producing establishments, about 1,6 million dairy cows, with pastoral production system, friendly to the cattle and the environment. In our herds no hormone are used and are Brucellosis, Tuberculosis y BSE (Bovine spongiform encephalopathy) free, according to the International Epizooties Office (OIE). The pastoral dairy is combined with high technology of processes and inputs allowing to obtain a high quality natural milk respecting all international standards.

In addition, there are 670 georeferenced industries that process 27 million liters of milk daily. A great variety of cheeses is elaborated, due to the high cheese culture acquired by the European immigration arrived to Argentina from the end of the XIX century until the beginning of the XX.

Our main export products are whole milk powder, whey and cheese in its different presentations (hard, semi-hard and soft). In 2018, 334,000 tons of dairy products were exported to 75 countries.

Nature and technology Quality friendly to the environment Deliciously healthy

# **EXPORT DESTINATION –2018**

# Argentine products around the world

In 2018, Argentina exported its dairy products to 75 countries in America, Europe, Asia, Africa and Oceania.



# **MILK POWDER**

Produced from the dehydration of pasteurized fluid milk

Used both to consume directly as reconstituted milk or as an ingredient of food products for industry and gastronomy.

**Shelf life: 12-15-18-24 months** 

Conservation: It does not require refrigeration. Store in a fresh and dry place, away from direct sunlight.

Presentation: Containers 500 gr; Bags of 5 Kg, 10 Kg and 25 Kg net weight. Pouch 200 gr, 400 gr 750 gr 800 Gr and 900 Gr.

# Milk powder types:

- > Whole milk powder 26%/28%
- > Whole milk powder fortified with vitamins A and D.
- > Milk Powder fortified with vitamin C, iron and zinc.
- Skim milk powder.
- > Instant skim and whole milk powder.
- Milk powder reduced lactose.























































# WHEY POWDER

Product obtained from the separation of the whey in the cheese making, dried from a spraying process.

Characterized by a very good solubility and an agreeable and delicate aroma.

Used as an ingredient for the preparation of baked goods and candies; dairy products such as ice cream and desserts; various food products and balanced food.

Shelf life: 18 months.

Conservation: It does not require refrigeration. Store in a fresh and dry place, away from direct

sunlight

Presentation: Bags of 25 kg net weight.

# Types of whey powder:

- > Whey powder.
- > Whey powder demineralised 40% (D40), 45% (D45), 70% (D70) y 90% (D90).
- Permeated of whey powder (L80).
- > WPC 35 (Whey Protein Concentrate 35%).







































# **MOZZARELLA**

Semi-hard cheese, fibrous and elastic consistency.

White yellowish color and little perceptible flavor.

Recognized worldwide for its use in the preparation of pizzas.

Conservation:  $2^{\circ}$  -  $8^{\circ}$  C. Shelf life: 6 - 12 months.

Presentation: Blocks 4 Kg and 16 Kg. Other presentations available: 2 Kg, 1 Kg, 500 Gr and

250 Gr.











































# **REGGIANITO**

Hard cheese, compact and grainy texture.

Slightly spicy and salty flavor.

It is an ideal accompaniment to pasta among other preparations.

Aged: 6 to 18 months. Conservation: 8° - 12° C. Shelf life: 12 months.

Presentation: 6 to 7 kg wheels.

Other presentations: Half wheels, 1/4 wheels.







































# **SARDO**

Hard cheese, brittle texture.

Used for grating or as table cheese.

Aged: 3 to 6 months. Conservation: 8° - 12° C. Shelf life: 12 months.

Presentation: Wheels of 3.6 kg.









































# **PROVOLONE**

Hard cheese, compact and brittle consistency.

Soft aroma and slightly salty and spicy flavor.

Used as an accompaniment to meals and cold meats.

Its spun version (provolone parrillero) is ideal to consume in slices au gratin.

Aged: 6-12 months Conservation: 8°- 12° C Shelf Life: 12 months

Presentation: Pieces of 7 to 10 kg.





























# **GOUDA**

Semi-hard cheese and smooth texture.

Soft aroma and sweet flavor.

Ideal to use sliced to prepare sandwiches.

Aged: 60 days Conservation: 8° C Shelf life: 8-12 months

Presentation: Blocks of 4 kg and 16 kg. Other presentations: 2 kg, 1 kg, 500 gr and 300 gr



































# **EDAM**

Semi-hard cheese and smooth texture.

Soft and discrete flavor.

Ideal for both meals and desserts.

Aged: 60 days Conservation: 8° C Shelf life: 8-12 months

Presentation: Blocks 4 kg and 16 kg.





















# **BLUE CHEESE**

Soft cheese and creamy paste made with the use of fungi Penicillium Roqueforti.

Distinguished by its characteristic bluish green veined.

Strong flavor, salty and spicy.

Conservation: 4° - 6°C. Shelf life: 180 days.

Presentation: Wheels of 2.4 kg.



























# MILK CARAMEL SPREAD

Argentine traditional caramel spread, internationally recognized.

Produced with cow's milk, sugar and vanilla extract.

Used as an ingredient in desserts, cakes, pancakes and other bakery preparations.

There are three types of dulce de leche: family, confectionary and for ice cream.

Conservation: Cerrado no requiere refrigeración.

Shelf life: 18 months (glass jar) – 9 months (bulk plastic).

Presentation: Glass jar 450 gr. Bulk plastic or cardboard 200 gr, 400 gr, 1 kg, 4kg, 5 kg, 10 kg y 25 kg.























# **BUTTER**

Fat product obtained for whipping and kneading of pasteurized cream from cow's milk White yellowish color and soft flavor

Conservation: -18°C Shelf life: 18 months

Presentation: Blocks 25 kg. Others presentations: 5kg, 2.5 kg, 500 gr, 200 gr, 100 gr.













# **BUTTER OIL**

Produced from the processing of fresh cream. By means of centrifugation in stages, the milk fat is separated and then passed through different phases where the product in process is again pasteurized. Then, by drying under vacuum, it proceeds to a complete elimination of water to reach the final product.

Uniform composition, crystalline yellow color and dairy aroma.

Used in the preparation of food preparations (ice cream, bakery, pastry, chocolates)

Presentation: Paper Bags 10 kg, 16 kg and 25 kg net weight. Other presentation: Steel drums 190 kg and pouches 1kg, 800 gr and 500 gr.

Shelf Life: 12 months

Conservation: It does not require refrigeration. Store in a fresh and dry place, away from direct

sunlight





# **INFANT FORMULA**

Made with the highest standards of quality and innovation to provide a product of adequate, balanced and complete nutrition for the healthy physical and intellectual growth of the child at every stage of his life.

Conservation: It does not require refrigeration. Store in a fresh and dry place, away from direct sunlight.

Presentation: Industrial: Bags 25 kg and big bags 750 gr to 1000 kg

Tins and boxes 800 gr and 400 gr.









# **LACTOSE**

Lactose or *milk sugar* is a carbohydrate that it is appeared in milk of all mammalian.

It is manufactured by ultrafiltration from cheese making sweet whey and milk, using the most advanced technology.

Aspect: fine white powder.

Shelf life: 24 months.

Conservation: Store in a closed, cool and dry place. Store up to a maximum of 20 bags high

Presentation: Bags 25 kg.



# **CASEIN**

It is the product that can be made by enzymatic action or by acidification of pasteurized skim milk. Ground and Dried. Granules or powder, white or yellowish white, with a mild flavor. Mainly used as an ingredient in the food products industry.

Shelf life: 12 - 18 months.

Storage: Store in a cool, dry place without direct exposure to sunlight.

Presentation: Bags of 25 kg and 1.000 kg.

# Types of nutritional casein:

Casein food to acid.

Casein food to the rennet.



# **BUSINESS CONTACTS**



#### **Adecoagro**

Alejandro Torres

atorres@adecoagro.com www.adecoagro.com



#### **ARGENDAIRY**

Fernando Ramos

exportacion@apymel.com.ar comex.apymel.com.ar



#### **ARLA Foods**

Fabio López

la.arlafoodsingredients.com/nosotro s/oficinas-de-venta/argentina/



## **Arroyo Cabral**

Virginia Bergia

vbergia@cooparroyocabral.com.ar www.cooparroyocabral.com.ar



#### Cabaña Piedras Blancas

Florencia Lizziero

flizziero@piedrasblancas.com.ar www.piedrasblancas.com.ar



#### Cassini y Cessaratto

consultas@cassiniycesaratto.com.ar www.cassiniycesaratto.com.ar



#### **COTAR**

contacto@cotar.com.ar www.cotar.com.ar



# CREMAC - Sobrero y Cagnolo

César Sobrero

cesar@sobreroycagnolo.com.ar www.sobreroycagnolo.com.ar



## **Cremigal**

Celeste Valenti

celestevalenti@cremigal.com www.cremigal.com



#### El Craikense

Damián Vigliano

lacteos@craikense.com.ar www.craikense.com.ar



## **El Rosquinense**

Alfredo Ávila

aavila@elrosquinense.com www.elrosquinense.com



#### **Elcor**

Rodrigo Torres / Santiago

comercial@elcor.com.ar www.elcor.com.ar



# Garcia Hnos. - Tregar

Rodrigo Gonnet

rodrigo.gonnet@garciahnos.com.ar www.tregar.com.ar



# Grupo Gloria

Guillermo Perez Mazas

gperez@corlasa.com

www.corlasa.com



# **Ilolay**

Carlos Morelli cmorelli@ilolay.com.ar www.ololay.com.ar



#### La Ramada

Laura Belén

laurabelen@la-ramada.com.ar www.lacteoslaramada.com



#### La Retama

director@dulcedeleche.net www.dulcedeleche.net



#### La Sibila

María Dolores Poblete mdpoblete@lasibila.com.ar www.lasibila.com.ar



#### La Varense

Javier Baudino javierbaudino@lavarense.com.ar www.lavarense.com.ar



#### **LACTEAR**

Yanina Bosio ybosio@lactear.com www.lactear.com.ar/comex



#### Lácteos Aurora

Juan Manuel Gonzalez jgonzalez@lacteosaurora.com lacteosaurora.com



## Lácteos Capilla del Señor

Gabriela Porn gabrielaporn@lacteoscds.com. www.lacteoscds.com.ar



#### Lácteos Franz

Leo Godoy
leogodoy@lacteosfranz.com

www.lacteosfranz.com.ar



## Lácteos La Cristina

Hernán Gastón Pérez hperez@lcsuero.com www.lcsuero.com



## Lácteos Vidal

administracion@lacteosvidal.com.ar www.lacteosvidal.com.ar



#### Magnasco Hnos.

Pablo Magnasco pablo@magnasco.com.ar www.magnasco.com.ar



## **MANFREY**

David Beccarini

dbeccarini@manfrey.com.ar www.manfrey.com.ar



## Mastellone Hnos.

Eduardo Lloveras

elloveras@mastellone.com.ar www.laserenisima.com.ar



#### **Milkaut**

#### Roberto Bolatti

Roberto.BOLATTI@savencia-fd.com.ar

www.milkaut.com.ar www.santarosaquesos.com.ar



## **Molfino Hnos. - SAPUTO**

#### David Nahum

david.nahum@saputo.com

http://www.saputo.com/en/ourproducts/internationalsector/dairy-division-argentina



#### Nestlé

#### Andrea Meggers

Andrea.Meggers@AR.nestle.com www.nestle.com.ar



#### **NOAL**

Walter Colazo export@noal.com www.noalsa.com



# Pampa Cheese

Santiago Aguirre

saguirre@pampachee.com.ar www.pampacheese.com



# Punta del agua

#### Luciano Bonetto

Ibonetto@puntadelagua.com.ar www.puntadelagua.com.ar



#### **Ramolac**

Fernando Eberhardt

feberhardt@ramolacsa.com.ar www.ramolac.com



#### Remotti

Juan Fernando Franco ffranco@remotti.com.ar www.remotti.com.ar



## San Gotardo

Jorge Alberto García

jorge@sangotardo.com www.sangotardo.com.ar



#### San Ignacio

Juan Patricio Anderson

janderson@sanignacio.com.ar www.sanignacio.com.ar



#### Sancor

Diego Bueno

diego.bueno@sancor.com.ar www.sancor.com



#### Santa Clara

Jorge Estévez

jestevez@fasantaclara.com.ar www.fasantaclara.com



#### Savaz

Nahuel Vazquez

nahuel.vazquez@quesoazulemp erador.com

www.quesoazulemperador.com



#### **Tonutti**

Catriel Tonutti

catriel@lacteostonutti.com.ar www.lacteostonutti.com.ar



# Vacalín

Adrian Cagnoli

acagnoli@vacalin.com www.vacalin.com



# **V**erónica

Gonzalo Espiñeira

gonzalo@veronica.com.ar www.veronica.com.ar

# **BUSINESS CAMERAS**





Asociación de Pequeñas y Medianas Empresas Lácteas -APYMEL

President: Pablo Villano Foreign Trade: Fernando Ramos

exportacion@apymel.com.ar https://www.apymel.com.ar





#### Centro de la Industria Lechera - CIL

President: Miguel Paulón

Foreign Trade: David Secco Maison

dseccomaison@cil.org.ar www.cil.org.ar Secretaría de Agroindustria



